



*Cascade Gasket
and Manufacturing
Company, Inc.*

AEROSPACE SEALS AND GASKETS
INDUSTRIAL MOLDED RUBBER PRODUCTS
AS9100/ISO9001 CERTIFIED

March 18, 2020

RE: Shelf Life Requirements.

To our Valued Customers:

Over the years, Cascade Gasket has had difficulty supplying customers with parts and/or materials that meet their specific shelf life requirements. This is primarily due to purchase orders specifying that a minimum shelf life ranging from 66% - 80% be remaining on the material. For the majority of the material we purchase, the 'minimum buy' from our suppliers far exceeds the quantity requested by our customer. This results in excess material that 'expires' and is discarded, which is neither a financially or environmentally sound practice. If expiration is not a concern to the specific order, Cascade will automatically guarantee a minimum of 2 months remaining on the material.

Therefore, beginning 3rd quarter, July 1, 2020, we will be requesting the selection of one of two options*:

- 1) The customer may supply (customer purchased) material to Cascade Gasket which we can cut to the final part dimensions. The customer would be responsible for all shelf life requirements, and retain the excess material if so desired.
- 2) Or, Cascade Gasket will purchase the material, supplying material or parts to a customer assuring a minimum of 33% shelf life remaining. For example:
 - a. For an 18 month shelf life, 33% remaining would equal six months.
 - b. For a 6 month shelf life, 33% remaining would equal two months.

Regarding BMS1-68 FM3, the PSA has a shelf life of 18 months from the time of manufacture. After which time, laboratory testing can confirm an additional six (6) months of shelf life. This extension is provided if the material meets certain test parameters, which can be determined on site at Cascade Gasket.

Thank you for your understanding in this matter.

**All prior contract obligations and agreements regarding shelf life will continue to be adhered to.*

Sincerely,

Ted F. Pilot, CEO